

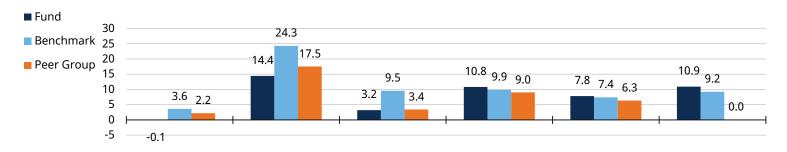
# Mackenzie Canadian Small Cap Fund

| Fund snapshot          |                                  |
|------------------------|----------------------------------|
| Inception date         | 06/05/2009                       |
| AUM (millions in CAD)  | 169.3                            |
| Management Fee         | 0.75%                            |
| MER                    | 0.99%                            |
| Benchmark              | S&P/TSX Completion               |
| CIFSC Category         | Canadian Small/Mid<br>Cap Equity |
| Risk Rating            | Medium                           |
| Lead portfolio manager | Scott Carscallen                 |
| Investment exp. Since  | 1994                             |
| Target # of holdings   | 50-80                            |
|                        |                                  |

### **Strategy Overview**

- Managed by an experienced investment team offering focused and specialized Canadian small cap expertise
- $\bullet$  Small cap investment opportunities can enhance potential for returns and add diversity

### **Trailing returns %**



|                   | 3 Mth | 1 Yr | 3 Yr | 5Yr | 10Yr | SI  |
|-------------------|-------|------|------|-----|------|-----|
| Excess return     | -3.7  | -9.9 | -6.4 | 0.9 | 0.4  | 1.7 |
| % of peers beaten | 9     | 29   | 46   | 68  | 77   | NA  |

#### **Calendar returns %**



|                   | 2024 | 2023 | 2022 | 2021 | 2020 |
|-------------------|------|------|------|------|------|
| Excess return     | -9.9 | -2.2 | -7.2 | 17.6 | 8.8  |
| % of peers beaten | 29   | 60   | 47   | 92   | 60   |



### **Portfolio characteristics**

| Portfolio | Benchmark   |
|-----------|---|
| 55        | 163   |
| 36.3      | 24.8  |
| 5,485.2   | 10,839.2  |
| 36.9      | 27.3  |
| 1.3       | 2.1   |
| 12.0      | 2.8   |
| 23.5      | 15.3  |
| 18.7      | 15.0  |
| 1.7       | 2.8   |
| 10.3      | 10.3  |
|           | 55<br>36.3<br>5,485.2<br>36.9<br>1.3<br>12.0<br>23.5<br>18.7<br>1.7 |

# Performance metrics (3 year trailing)

| Metrics              | Portfolio | Benchmark |
|----------------------|-----------|-----------|
| Standard Dev.        | 14.3      | 14.2      |
| Sharpe Ratio         | -0.1      | 0.4       |
| Tracking Error       | 6.9       | -         |
| Information Ratio    | -0.9      | -         |
| Alpha                | -5.8      | -         |
| Beta                 | 0.9       | -         |
| Upside Capture (%)   | 76.7      | -         |
| Downside Capture (%) | 102.5     | -         |

### **Sector allocation**

| Sector                    | Portfolio | Benchmark | Relative Weight |
|---------------------------|-----------|-----------|-----------------|
| Financials                | 14.2      | 16.6      | -2.4            |
| Energy                    | 13.9      | 17.1      | -3.2            |
| Materials                 | 10.5      | 20.6      | -10.1           |
| Industrials               | 30.1      | 18.5      | 11.6            |
| Information<br>Technology | 11.2      | 6.1       | 5.1             |
| Communication<br>Services | -         | 1.0       | -1.0            |
| Utilities                 | -         | 7.1       | -7.1            |
| Consumer<br>Staples       | 1.7       | 2.1       | -0.4            |
| Consumer<br>Discretionary | 5.3       | 1.8       | 3.5             |
| Real Estate               | 8.5       | 7.4       | 1.1             |
| Health Care               | 2.0       | 1.6       | 0.4             |
| Other                     | 0.8       | -         | 0.8             |

## **Country allocation**

| Country | Portfolio | Benchmark | RelativeWeight |
|---------|-----------|-----------|----------------|
| Canada  | 99.2      | 100.0     | -0.8           |
| Other   | 0.8       | -         | 0.8            |

# Regional breakdown

| Region | Portfolio | Benchmark | Relative Weight |
|--------|-----------|-----------|-----------------|
| Canada | 99.2      | 100.0     | -0.8            |
| Other  | 0.8       | -         | 0.8             |

# **Currency exposure**

| Region | Gross | Benchmark |
|--------|-------|-----------|
| CAD    | 100.0 | 100.0     |
| USD    | -     | -         |



## **Top 10 holdings**

| Security name                        | Country | Sector                 | Weight |
|--------------------------------------|---------|------------------------|--------|
| Definity Financial Corp.             | Canada  | Financials             | 4.6    |
| Element Fleet Management Corporation | Canada  | Industrials            | 4.4    |
| Descartes Systems Group Inc.         | Canada  | Information Technology | 4.0    |
| Savaria Corporation                  | Canada  | Industrials            | 3.8    |
| Aritzia, Inc.                        | Canada  | Consumer Discretionary | 3.5    |
| Alamos Gold Inc.                     | Canada  | Materials              | 3.4    |
| TECSYS Inc.                          | Canada  | Information Technology | 3.3    |
| Trisura Group Ltd.                   | Canada  | Financials             | 3.2    |
| Colliers International Group Inc.    | Canada  | Real Estate            | 3.1    |
| Richelieu Hardware Ltd               | Canada  | Industrials            | 2.9    |

# **Security level contributors and detractors**

|              | Security                     | Average Relative weight<br>(%) | % Contribution<br>to return |
|--------------|------------------------------|--------------------------------|-----------------------------|
|              | Descartes Systems Group Inc. | 1.7                            | 0.6                         |
| Contributors | TECSYS Inc.                  | 3.0                            | 0.4                         |
|              | Definity Financial Corp.     | 3.6                            | 0.3                         |
| Detractors   | ADENTRA Inc                  | 2.7                            | -0.4                        |
|              | StorageVault Canada Inc.     | 1.5                            | -0.5                        |
|              | Cargojet Inc.                | 2.3                            | -0.6                        |

## Sector attribution relative to the benchmark

|              | Sector                 | Average Relative<br>weight (%) | Allocation Effect<br>(%) | Selection Effect<br>(%) | Total Effect<br>(%) |
|--------------|------------------------|--------------------------------|--------------------------|-------------------------|---------------------|
|              | Materials              | -10.8                          | 0.9                      | 0.0                     | 0.9                 |
| Contributors | Energy                 | -3.6                           | -0.1                     | 0.4                     | 0.3                 |
|              | Utilities              | -7.0                           | 0.2                      | 0.0                     | 0.2                 |
|              | Information Technology | 3.8                            | 0.9                      | -1.6                    | -0.7                |
| Detractors   | Financials             | -1.2                           | -0.1                     | -1.9                    | -2.0                |
|              | Industrials            | 11.8                           | 0.4                      | -2.8                    | -2.3                |



#### **Commentary**

#### **Fund Performance**

In Q4 2024, the fund underperformed the completion index largely due to selection within industrials and financials.

Industrials was the largest sector allocation where underperformance vs the completion index was due to a higher allocation to holdings impacted by negative sentiment on potential policy changes to be implemented under Trump. Both tariff exposed names, as well as rate sensitive sectors saw weakness.

#### **Security contributors**

The energy sector was our strongest contributor in the quarter, where natural gas players broadly saw strength in the quarter given an improved outlook on weather as well as potential power generation demands to fuel data center investment. North American Construction Group also performed well on the back of a solid earnings report and contract awards.

The technology sector was also a strong contributor given our allocation towards supply chain software solution providers. This space has seen solid results and growing interest for customers looking to be more efficient, while addressing an evolving landscape of potential tariffs and shifts in where products are sourced and produced.

The top individual contributors in the fund were software providers, the first being Descartes Systems, a top ten holding with a solid earnings report in the quarter. As a facilitator of supply chain management, Descartes has an optimistic outlook as a solution for companies looking for solutions to address new tariff, reshoring, and trade challenges under Trump.

Tecsys was also strong in the quarter, another software provider in supply chain, benefiting from an optimistic outlook and booking trends.

A number of our energy holdings had solid quarters, particularly in gas given helpful weather conditions, and improving sentiment given AI/DC power demands. Nuvista, Tamarack Valley, Topaz Energy, Athabasca Oil, Kelt Exploration, and Headwater Exploration all outperformed the completion.

#### **Security detractors**

election within industrials and financials were the key factors that detracted from relative performance in Q4.

The largest individual detractor was CargoJet which fell subject to a short report in the quarter.

Storagevault Canada was a headwind given slowing trends driven by slower real estate activity.

Adentra sold off with building products more broadly given concerns on impacts of rising rates as well as tariffs on the sector.

#### **Portfolio activities**

We increased our allocation to software in the quarter by adding Docebo, Computer Modelling Group and Kneat.com in the quarter given a positive view on the space.

In industrials we added AtkinsRealis given an attractive outlook and relative valuation, while Badger Daylighting was added given an attractive valuation and outlook for construction activity in the United States.

A new position in Mainstreet Equity was established given a strong track record as well as a differentiated strategy and structure vs traditional REITs.

Winpak and Ag Growth were reduced on the back of deteriorating outlooks given their exposure to tariffs.

EQB and Colliers were trimmed given valuation

Calian Technologies was sold in the guarter.

#### **Outlook, Positioning**

The outlook has become more uncertain given changes in government in both the United States and Canada, which may impact sentiment despite what has been a solid environment for earnings in small cap. Our prior enthusiasm for small caps to benefit from moderating inflation and lower rates has been tempered, as central bank easing on the front end has not translated into easier conditions for consumers. Having said that, fears of a recession have improved significantly over the course of 2024, and the economy enters 2025 in a healthy state.

There was a flurry of takeover activity in the small cap space in 2024, and this may continue as small caps remain inexpensive relative to large caps.



Commissions, trailing commissions, management fees, and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns as of December 31, 2024 including changes in share value and reinvestment of all distributions and does not take into account sales, redemption, distribution, or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Index performance does not include the impact of fees, commissions, and expenses that would be payable by investors in the investment products that seek to track an index.

This document may contain forward-looking information which reflect our or third party current expectations or forecasts of future events. Forward-looking information is inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed herein. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors, interest and foreign exchange rates, the volatility of equity and capital markets, business competition, technological change, changes in government regulations, changes in tax laws, unexpected judicial or regulatory proceedings and catastrophic events. Please consider these and other factors carefully and not place undue reliance on forward-looking information. The forward-looking information contained herein is current only as of December 31, 2024. There should be no expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.

The content of this commentary (including facts, views, opinions, recommendations, descriptions of or references to, products or securities) is not to be used or construed as investment advice, as an offer to sell or the solicitation of an offer to buy, or an endorsement, recommendation or sponsorship of any entity or security cited. Although we endeavour to ensure its accuracy and completeness, we assume no responsibility for any reliance upon it.

Standard deviation provides a measure of the variability of returns that have occurred relative to the average return. The higher the standard deviation, the greater is the range of returns that has been experienced. Standard deviation is commonly used as a measure of risk.

Percentile rankings are from Morningstar Research Inc., an independent research firm, based on the Canada Fund Canadian Small/Mid Cap Equity category and reflect the performance of the Mackenzie Canadian Small Cap Fund for the 3-month, 1-, 3-, 5- and 10-year periods as of December 31, 2024. The percentile rankings compare how a fund has performed relative to other funds in a particular category and are subject to change monthly. The number of Canada Fund Canadian Small/Mid Cap Equity category funds for Mackenzie Canadian Small Cap Fund for each period are as follows: one year - 174; three years - 170; five years - 154; ten years - 114.

© 2024 Morningstar. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

Morningstar data is shown as of the most recent reporting period by each fund family. Allocations may not equal 100% and will vary overtime. Assets contained within "Other" category are not classified by Morningstar. All information presented in this tool is for informational purposes only and is not intended to be investment advice. The information is not meant to be an offer to sell or a recommendation to buy any investment product. Unless otherwise noted, performance is shown before sales charge. For more fund information, click the POS Documents link.

All information is historical and not indicative of future results. Current performance may be lower or higher than the quoted past performance, which cannot guarantee results. Share price, principal value, and return will vary, and you may have a gain or a loss when you sell your shares. Performance assumes reinvestment of distributions and does not account for taxes. Performance may not reflect any expense limitation or subsidies currently in effect. Short-term trading fees may apply. To obtain the most recent month-end performance, visit Morningstar.com.

This material is for informational and educational purposes only. It is not a recommendation of any specific investment product, strategy, or decision, and is not intended to suggest taking or refraining from any course of action. It is not intended to address the needs, circumstances, and objectives of any specific investor. Mackenzie Investments, which earns fees when clients select its products and services, is not offering impartial advice in a fiduciary capacity in providing this sales and marketing material. This information is not meant as tax or legal advice. Investors should consult a professional advisor before making investment and financial decisions and for more information on tax rules and other laws, which are complex and subject to change.